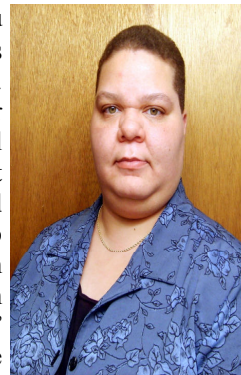




# Kappa Beta Delta Newsletter Alpha Omicron Chapter

## President's Message

Welcome to the first issue of the Kappa Beta Delta Newsletter. You will find a lot of exciting articles that will give you information about what is going on in the Alpha Omicron Chapter at Baltimore City Community College. You will find Member's Spotlight where each issue will spotlight a chapter member's talent, skills and contributions to the community. Other articles will include "tips" and "how-to" on such topics as Taxes, software, use Microsoft Word® and many more. There will be also a career corner where you will find information on how to build a resume, how to do a great interview, how to make a portfolio, and much, much more. Future issues we include job leads in the career corner section--so keep an eye out for upcoming issues. You can find out what the chapter has been doing by reading the "What's Happening" section. If you want to participate in the next meeting or event look at the "Upcoming Events" section and you will see dates and times.



So as you can see, the newsletter is packed with valuable information that you can use and help you keep in touch with the chapter. I know that everybody has busy lives and cannot always be at the meetings and events, that is why the newsletter was created to keep you in touch with the chapter and give you information that you cannot get no where else.

Enjoy!!

Jackie Stanton  
Chapter President

## In The Spotlight



In this edition of the Kappa Beta Delta (KBD) newsletter, we feature Ibrahim Dabo, a BCCC student who arrived in the United States from Africa in 2004. Ibrahim is originally from Sierra Leone, West Africa, and has already started well in terms of pursuing his educational career.

Ibrahim is a promising and talented student who adds value to the things he involves himself in, and inspires others both by his leadership example and initiative. As a member of the National Dean's List, he maintains an excellent grade point average (3.5). He participates in the BCCC Business and Technology program while staying active in Phi Theta Kappa International Honor Society of the Two-Year College and Kappa Beta Delta Business Honor Society. In addition, he is engaged in activities with the International Student Club and represented the

College at the Sixth Annual International Student Leadership Conference held at James Madison University in Virginia. He is a member of the College's Student Governance Board (SGB) and have played a leadership role supporting student activities. Ibrahim has also represented students before BCCC's new president, Dr. Carolane Williams. On a nearly full-time basis, he manages international Web content for the increasingly popular soccer site, Goal.com, where he serves as Africa Editor/Director and where his entrepreneurial vision, writing and interpersonal abilities have made me a principal player in that organization. **Cont on page 2**

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Newsletter Date  
February 9, 2007

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### Upcoming Events

- *Monthly Meetings on the second Friday of every month.*
- *KBD Conference in Florida*

Baltimore City Community College



Changing Lives...Building Communities



## Career Corner

### What is your job search personality?

Article submitted by Shawn Lane, KBD adviser

#### Guest columnist, Memory Ryan

One of the things I always wish for my clients is that they find careers to enjoy as much as I do mine. I love working with people, but especially in this field, it is so rewarding to know you have helped someone find their way through the career maze.

While I was in school studying for this field, I became fascinated by the classes that assessed skills, attitudes, personality, values, and preferences of the inner person, all of these being factors that contribute to a client's understanding, and mine, of who they are (strengths, weaknesses, career preferences), what they want (what type of a career and work environment captures their interest and skill sets), how they prefer to work (the environment most conducive to their success), and, also, how they will run their job searches.

A friend recently asked how I anticipate how a client will work with me, and I mentioned a model I have used for years, one that gives me immediate clues about attitudes and traits critical to decision-making, risk taking, and motivation.

Using this information gives me the ability to "tune in" quickly to the client and understand what help will be needed to resolve their career issues. Some statements I hear might be "I want to leave but can't quite bring myself to it" or "I can't stand it another minute but don't know how to leave my job" or "I don't know how to begin looking for a job besides looking in the classifieds", or, "I haven't interviewed for a job in years and wouldn't know what to expect." Or, one I like is "I can't figure out why I haven't left before now."

Facing these issues is no small task. My job is to help people through, but some will take control of their decision-making and job search in a much bolder fashion than others. Here are some of the types of clients I deal with and their traits, which come into play in the job search. Go get 'em clients usually have a lot of energy and drive. This affects their patience. Some left jobs precipitously, without planning for what is in front of them. Some are more cautious, but actively forming the connections that could lead them to a job. In most cases, this type of person is thunderstruck when they are let go, not believing they weren't one of the most important people in the place. They are usually competitive so don't resist the job search too much. They like to network and already have some good contacts and leads established. They are aggressive in getting another job. They can't believe someone wouldn't hire them, so they go out with a lot of confidence that carries them through this period.

People lovers are very natural networkers, something essential for the job search. But they are very sensitive and easily hurt. They fear hearing "no", so many procrastinate when thinking about leaving, or they procrastinate doing job search tasks, or maybe they do the parts of the job search that are fun and leave those parts they don't like for last, which means they may never them done at all! They might try to avoid situations that could hold rejection. They have many contacts because they network so much, but since they have more interesting things to do than file, they may not be able to locate the phone numbers they need. But, they do try hard and their strong people skills make them interesting in interviews. **Cont on page 3**

## In The Spotlight cont...

Moreover, Ibrahim has demonstrated exemplary citizenship in a country not of his origin, and a desire to better the common good through his community service. He makes himself available to BCCC students as an editor, proofreader and mentor. His work as a church sexton, soloist, volunteer communications coordinator, Webmaster and hospitality greeter at Old Otterbein United Methodist Church contributes to the fellowship of his church community.

According to statistics by the Center for Disease Control and Prevention, approximately 40,000 persons in the United States become infected with HIV each year. Ibrahim also takes time to spread the word to American and African audiences on HIV/AIDS, through an organization—NeonCirc.org—which he founded with a community colleague in Baltimore. They promote neonatal circumcision, which research has shown reduces HIV infection by 40% to 60%. They also encourage the use of medication to HIV infected pregnant women so that the virus will not transfer to the new born, especially in third world countries.

"Personally," says Ibrahim, "I not only see myself as someone wanting to achieve the best in terms of academics, but also as a humanitarian and goodwill ambassador. I feel destined to better the lives of thousands of people so that they can pass on the legacy of giving and serving. It will take a while to prepare myself, establish the organization, network and acquire resources to make a difference but I am very much determined to make the world a better place."

Talking about how he copes with all the activities he is involved in, Ibrahim says: "It's very challenging to manage my time well and live up to expectations in all these activities but with God by my side and with much determination, I believe there is much more I can achieve."

Ibrahim is looking forward to transferring to the University of Baltimore during the Fall of 2007, where he will pursue a career in Management Information Systems.



## Career Corner cont...

Patient and true individuals are usually quiet by nature, very people-oriented, unassuming, and are excellent team players. They stay around until retirement or until leaving has been forced upon them in some way. They will talk about wanting a better situation, but they will last out the one they have until the bitter end. They do a good job of career planning, when they decide it is finally time to do it. They don't like networking because they don't want to bother other people and they are also too proud to let others know they are out of a job. They are solidly organized and follow our job search plans religiously, with the exception of really giving the networking piece as much time as the other forms of finding a job.

Planners are very quiet also, precise and calculating. If they feel they are unrecognized or that their work-which is always very exact-is unappreciated, they quietly make plans to leave. They do so when the time is right. No one really knows they are unhappy because they continue to perform faithfully at their present place of employment and don't complain. When planners come in for services, they will be rigorous in following a plan. They love the order of it. They have an "I'll show 'em" attitude, knowing that the next job is out there waiting for them. Networking is not the planners favorite thing to do, but they will do enough to satisfy me!

I know you saw yourself in there somewhere. These are "general" descriptions, so don't think something is wrong if you identify a little bit with this one, then a little bit with that one. But these descriptions may give you a handle on some of your strengths and weaknesses when it comes to making the move you are reluctant to begin. This kind of appraisal helps change those habits of ours so that the job search can become more enjoyable and ultimately successful.

Memory Ryan is the Owner and Director of MR Associates and provides resume and other Career Charisma (sm) services. For the past 17 years she has helped clients throughout the Tri-State and around the globe achieve rewarding career destinations. She can be reached at [memoryryan@fuse.net](mailto:memoryryan@fuse.net) or <http://home.fuse.net/mracareercharisma>

--The opinions expressed are those of the author and do not represent the views of EmploymentGuide.com, The Trader Publishing Company, or its approval of the opinions expressed therein.

## Tax Tips

### New Tax Credits for Tax-Year 2006

Submitted by Jakiraman Jones

#### Energy Tax Incentives Act

Signed by President Bush on August 8, 2005, the Energy Tax Incentives Act of 2005 is a tax incentives package intended to encourage clean, efficient use of energy. This tax law includes nonrefundable credits for making U.S. principal residences more energy efficient.

#### Residential Credits

There is a new nonrefundable credit for original-use property or improvements placed in service during tax-years 2006 and 2007 for the energy efficiency of existing homes. The home must be the taxpayer's principal residence and must be located in the U.S. The property or improvements must have a reasonable life expectancy of at least five years.

The maximum credit for all tax years is \$500. Individual components have further limitations, including:

Qualified energy efficiency home improvements, such as exterior windows (including skylights), exterior doors, insulation systems that reduce heat loss and/or gain, and metal roofs (meeting applicable Energy Star requirements)- 10% of the cost of improvements but not more than \$200 total for windows. **Cont on page 4**

Baltimore City Community College



Changing Lives...Building Communities

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## Tax Tips Cont...

Qualified energy efficiency home improvements, such as exterior windows (including skylights), exterior doors, insulation systems that reduce heat loss and/or gain, and metal roofs (meeting applicable Energy Star requirements)- 10% of the cost of improvements but not more than \$200 total for windows

Qualified energy efficient property, such as electric and geothermal heat pumps and central air conditioners- \$300 for each

Qualified natural gas, propane, or oil furnace or hot water heater- \$150 for each

Advanced main air circulating fan- \$50 for each

There are other new nonrefundable credits for taxpayers who add qualified solar water heating systems, solar panels, or fuel cell power plants to their U.S. homes during tax-years 2006 and 2007. No part of the solar items can be used to heat a pool or hot tub.

### Credits are as follows:

The credit for a solar water heating system is 30% of the qualified investment in the system up to a maximum credit of \$2000

The credit for solar panels is 30% of the qualified investment in a panel up to a maximum credit of \$2000

The credit for a qualified fuel cell power plant is 30% of the cost up to a maximum of \$500 for each .5 kilowatt of capacity.

### Communication Excise Tax on Long-Distance Telephone Service

The IRS has stopped collecting the federal excise tax on long-distance telephone service. On tax-year 2006 tax return, taxpayers will be eligible to file a claim for a refund of all excise tax they have paid on long-distance service billed to them after February 28, 2003 and before August 1, 2006, which is the billing date by which collectors were required to stop collecting the tax.

## Kappa Beta Delta Event

Baltimore City Community College

600 E. Lombard St

Baltimore, MD 21202

2007  
Kappa Beta Delta  
Student Conference  
June 27-29, 2007  
Orlando, FL

ACBSP 2007



### *SAVE THE DATE*

June 27-29, 2007

Buena Vista Palace

Orlando, Florida

KBD Presents

"LTD: Leadership through  
Teamwork & Development"

Registration begins Jan. 1, 2007

For more information:

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